

Message Text

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22

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 061712

R 221929Z APR 76

FM AMEMBASSY TEGUCIGALPA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3144

UNCLAS TEGUCIGALPA 2011

E.O. 11652: N/A

TAGS: BEXP, HO

SUBJ: WTDR/FTI

REF: USDOC 3957

1. HONDURAS 2. CNTRY CODE: 215 3. SER. NO: 0098100

4. CORPORACION COMERCIAL, S.A. DE C.V.

5. P.O. BOX 207; 1A. AVE. 1101

6. TEGUCIGALPA, D.C., HONDURAS

7. ESTABL: 1971 8. EMPL: 16 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN HONDURAS

12. RPT. DATE: 04/76

13A. 37111/135 RETL; DIST; IMP; OF PASSENGER CARS.

13B. 37141/135 RETL; DIST; IMP; OF PARTS AND ACCESSORIES FOR
PASSENGER CARS.

13C. 35419/135 RETL; DIST; IMP; OF PARTS AND ACCESSORIES FOR
METAL-CUTTING MACHINERY.

14. CONTACT: FEDERICO MOTZ, TITLE MGR.

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15. CABLE: MOTZ 16. TELEX: N.A. 17. TEL: 226790

18. FINANCIAL REFS: BANCO ATLANTIDA, TEGUCIGALPA, D.C.

19. TRADE REFS: CHAMBER OF COMMERCE, EDIFICIO BARJUM, TEGUCIGALPA, D.C.

20. BUUCYRUS BLADES, INC., BUCYRUS, OHIO (AUTO PARTS AND ACCESSORIES); FEDERAL MOGUL CORP, DETROIT, MICH. (AUTO PARTS AND ACCESSORIES); S.A. USINESS RENAULT, FRANCE (PASSENGER CARS).

21. FEDERICO MOTZ, AND HIS BROTHERS OPERATE TWO COMPANIES. ONE IS CORPORACION COMERCIAL AND THE OTHER IS CORPORACION MAQUINARIA, BOTH IN TEGUCIGALPA. THE FORMER, AFTER SEVERAL YEARS OF SUCCESSFUL BUSINESS, BOUGHT A COMPANY CALLED AUTOMOTORES, S.A. AND BY SO DOING BECAME THE EXCLUSIVE DISTRIBUTOR OF RENAULT CARS IN HONDURAS. THE FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING AND COMMERCIAL CIRCLES AND IT IS RECOMMENDED AS A SUITABLE TRADE CONTACT FOR U.S. SUPPLIERS.

22. PREPARED BY: J.J. ORTUNO; APPROVED BY: D. MCNALLY SANCHEZ

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